



Don Blohowiak

Don Blohowiak is the founder of the Lead Well Institute, a leadership development and executive coaching firm that works with executive teams and individuals to improve their performance.

Don is a former successful corporate executive (in Fortune-500s, high-tech start-ups and not-for-profits). He was selected as one of the top 150 world-renowned business thought leaders (joining Charles Handy, Warren Bennis, Daniel Goleman, and Jim Collins) by the publishers of the of the globally popular and widely praised book, *BUSINESS: The Ultimate Resource*. Don's chapter was on Best Practices in Leadership Development.

Leading organizations have Don develop their leaders. His *repeat* clients include Johnson & Johnson, Honda, Motorola, Consortium of Universities for International Business Studies, States of Delaware and New Jersey, U.S. Customs Service, American Society of Association Executives, United Airlines, and many others.

Don is an award-winning leadership columnist for CNET Networks, and the author of six well-regarded management books distributed around the world with translations into Chinese, Hebrew, Portuguese, and German. He has published more than 200 articles in leading publications on leadership and change management. He is a subject matter expert for the American Management Association on *managerial coaching*, *managerial trust* and *mentoring*. Don also develops management courses for the AMA and serves on its faculty.

Don received his formal training in executive coaching at Georgetown University, completing its renowned graduate certificate program for Leadership Coaching. He furthered his studies of Developmental Coaching at the InterDevelopMental Institute (studying under Dr. Otto Laske, Ph.D., Psy.D.). Currently, Don is at work on his doctorate in behavioral science at Fielding Graduate University. Don is a member of the International Coach Federation (ICF), and a member of the Board of the Richmond Area Coaches Assn.

Don is a frequent presenter at management conferences and has been quoted on management issues by the major news media including *USA Today*, CNN, CNBC, Fox News Channel, *Across the Board* magazine, *Chicago Tribune*, *Miami Herald*, *Los Angeles Times*, ABC Radio, Associated Press, UPI, *Reuters* magazine, *National Productivity Review*, *Entrepreneur*, *Business Marketing*, *Incentive* magazine, and countless professional and trade journals worldwide.